

Mimico Children's Choir  
Income Statement  
2016/2017 Season, as of Sep 21 2016

Income	All figures in CDN dollars	2015/2016		2016/2017		Actuals YTD	Project'd 2016/2017	Notes:
		Year-end		Budget				
Registration Fees - \$175 to \$250/chorister		8,228.00	56%	8,500.00		1,625.00	9,000.00	Registration fee lower for Early Bird sign-up, siblings.
Grants		0.00	0%	2,000.00				No grants confirmed.
Fundraising/Gifts from Corporations		2,918.90	20%	4,000.00		2,000.00	4,000.00	
Fundraising/Gifts from Individuals		1,397.97	9%	1,000.00		175.00	1,000.00	Conservative estimate for this year-see Note #4, below.
Performance Fees		900.00	6%	500.00				None scheduled at this time.
Concert Collections (Donations)		1,307.15	9%	1,500.00			1,500.00	
<b>Total Revenue</b>		<b>14,752.02</b>	<b>100%</b>	<b>17,500.00</b>		<b>3,800.00</b>	<b>15,500.00</b>	
<b>Expenses</b>								
Conductor #1		4,350.00	30%	5,500.00			5,500.00	budget = 44 wks x \$125
Conductor #2		4,450.00	31%	5,500.00			5,500.00	budget = 44 wks x \$125
Administrator		2550.00	18%	3,300.00			3,300.00	budget = 11 months x \$300
Pianist		880.00	6.1%	2,200.00			2,200.00	budget = 44 wks x \$50. Some invoices for 2015/2016 not submitted, therefore not paid out.
Insurance		918.00	6.4%	950.00			950.00	
Snacks, events		335.50	2.3%	350.00			350.00	
Church Rental		300.00	2.1%	300.00			300.00	
Music Supplies/Tshirts/Advertising		404.56	2.8%	400.00			400.00	
Fees/Memberships/Donations		180.52	1.3%	225.00		100.00	225.00	Paypal(charges vary), Choirs Ontario(\$100), Lakeshore Arts, Arts Etobicoke
<b>Total Expenses</b>		<b>14,368.58</b>	<b>100%</b>	<b>18,725.00</b>		<b>100.00</b>	<b>18,725.00</b>	
<b>Net Income</b>		<b>\$383.44</b>						

Overall Notes:

- 1) 2014/2015 generated large surplus (+\$6378.93) from late grant (\$4,000) received June 2015.
- 2) Long-term financial viability linked to securing key grants or corporate donations (was \$6,700 or 42% of Income in 2014/2015).
- 3) Camp Day was included in summary of 2015/2016 Registration fees.
- 4) Unrealistic to expect continuing high level of donations from Individuals. 2015/2016 was an exception.
- 5) Increase in 2016/2017 registration fees was needed to cover 25% increase in salaries from \$12760. to \$16500.
- 6) Starting bank balance (\$5895.62) enough to cover 31% of 2016/2017 predicted expenses - potential of cash shortfall if donation goals are not surpassed.

## Mimico Children's Choir

### Balance Sheet

2016/2017 Season, as of Sep 21, 2016

all figures in CDN dollars

#### Assets

Cash - BMO Account	9,595.62
<b>Total Assets</b>	<u>9,595.62</u>

#### Liabilities

Equity	9,595.62
<b>Total Liabilities</b>	<u>9,595.62</u>

To: MCC Board of Directors and General Members

From: Kim Schemeit, Junior Choir Conductor, Mimico Children's Choir

### Conductors Report

I am pleased to report that the year 2015/16 was very successful for the MCC junior choir. We had about 23 members in grades 1-3 and by the end of the year we had learned a wide variety of music. Our first performance was in November 2015 at the Mimico Baptist church service where we performed three songs. We sang at the Mimico tree lighting and had a successful Christmas concert at the Mimico Presbyterian Church. A highlight of the season was our performance with the Etobicoke Philharmonic. We performed four pieces with the orchestra, (Vivaldi's Gloria, Humperdinck – Evening Prayer, To Music and Let it Go –Frozen) we sang to a sold out audience at the Assembly Hall on Lakeshore Rd. At the end of April we performed at .....Church, in May we entertained the residents at the Lakeshore Lodge. The theme of our annual spring concert, which took place in June was, "A day of song". It included songs such as "Catch a Little Sunbeam", "Possum Shrimp", "Singing in the Rain", "Rise, Shine Little Light", "Path to the Moon", "Goodnight". Canadian repertoire included "Sing me a Song", "Birds are Singing" by Eleanor Daley and medley of pieces from the musical "Anne of Green Gables". Our performances were quite successful and I would like to thank parents for their dedication and support. The junior choir was responsible for singing Soprano lines for SA choral repertoire.

I am looking forward to the 2016/17 year with the junior choir. I'm happy to report that we had approximately 18 kids at our last rehearsal. I was somewhat disappointed that many choristers from last year did not return this year. I feel that the continuum of children from year to year is important to build a successful choir.

This year we have chosen a theme for our Christmas concert, which is "Music from around the World". Our annual spring concert will be a musical tour through Canada to celebrate 150 years of confederation, 1867-2017. We will most likely participate in other performances throughout the year as they come up.

The focus of the junior choir is teaching the proper use of the singing voice, through vocal techniques, games and warm ups, singing soprano lines in tune and creating an enjoyment of choral music. Thanks again to all parents who bring their wonderful children to choir every week!

Kim Schemeit

**MARY BELLA - Mimico Children's Choir**  
**President's Report - September 2016**

Looking back over our 2015-16 season, we had some exciting new experiences! A performance with the Etobicoke Philharmonic was one of the highlights, the Choir's first opportunity to collaborate with a real live orchestra! The Board and staff also learned a lot about what to consider when we're asked to do a "gig" with a new ensemble - so it really was a learning experience for all of us. There were lots of other amazing performances which I'm sure Kim and Jenn will touch on in their reports.

We've had a lot of help this year from our new "Community Engagement Manager" Judy Versehgy and from our intrepid snack and supervision volunteer, Karen Cardinal. Both these women have become familiar and important fixtures of our choir family, and we are so grateful to have their support.

We also had a few new Board members join us - Michelle Sale immediately and bravely stepped into the Vice President role, and has agreed to be co-President this season! Gwynn Thompson and Nathalie Cichy also joined our ranks. Our Treasurer Brad Gall, who supported us through our transition from church group to independent charitable organization, deserves a huge thank you for his time and effort over the past three years. He has passed his duties now to Jacqueline Robinson, our new treasurer! Thank you so much to Jacqueline for graciously stepping into this role, especially as a community member and non-choir-parent!

Our relationship with Mimico Baptist Church continues to be a rewarding one - we love our rehearsal home, and look forward to many more performances here as the building undergoes renovations to become more accessible to all ages and abilities. To this end, the choir is looking forward to participating in a fundraising concert this coming October, proceeds of which will go toward the addition of a new accessible foyer for the Church.

Looking ahead to the coming season year - we have great parents, great kids and solid leadership. Our biggest challenge is a financial one. We have two GOLD sponsors so far - Milana Cizmar of Royal lePage, and Rec Room Childcare Centre. Now we must raise another **\$5000** in grants, sponsorships, fundraising and donations to balance our budget for the season. To do that we need parents to recognize the value they are getting in this Choir and it's leadership, and to invest in us by volunteering their time, contacting potential sponsors, applying for grants, and encouraging friends and family to donate. Our budget for administration is very limited, and to keep choir fees as low as they are, we need volunteers in every area. Many of these volunteer tasks are short, one-time commitments - but the help we need most is to secure our funding through the season. I urge you all to take ownership of this wonderful community Choir and do your part to ensure it's survival.

I am so thankful and proud to have contributed nearly 7 years helping to shepherd this choir to where it is today. But, my children haven't been in the choir for two years, and I have other projects and goals I would like to focus on. Now's the time for current choir parents to take the lead and responsibility for the choir's future. Please get in touch and let us know how you can help.

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